

Pre-Qualification Requirements (PQR) for Bidders

BHEL Tender No. —

Bidders must meet following Technical & Financial criteria as Pre-Qualification Requirement (PQR) for the tender. Bids not meeting these requirements as stated below shall not be considered for further evaluation.

Clause No.	Pre-Qualification Requirements	List of Documents to be submitted	Bidder Compliance (Yes / No)
A.	TECHNICAL		
1.0 (a)	Bidder shall be manufacturer of Master Controller for Rolling Stock (Traction) applications, and must have supplied minimum 20 (twenty) numbers of such items during last 05 (Five) years (to be reckoned from the Bid opening date) to any Indian Railways Establishment or any other manufacturer who is manufacturing equipment for Indian Railways Rolling stock applications. Bidder's Invoice copy date as proof of supply shall be considered as date of supply to meet this criteria. <i>Alternatively Bidder can comply with Clause 1.0 (b)</i>	1. Purchase Order copies / Contract Copies issued by buyer. 2. Bidder Invoice Copies.	
1.0 (b)	Bidder must be an Authorised Dealer / Distributor / Channel Partner of Principal Manufacturing company as above at 1.0 a). Bidder to submit valid authorisation certificate from the Principal Manufacturing company. Bidder must have supplied minimum 20 (twenty) numbers of such items during last 05 (Five) years (to be reckoned from the Bid opening date) to any Indian Railways Establishment or any other manufacturer who is manufacturing equipment for Indian Railways Rolling stock applications. Bidder's Invoice copy date as proof of supply shall be considered as date of supply to meet this criteria. Alternatively, Bidder can submit their Principal Manufacturer's documentary evidence/contract copy/PO copies along with invoice copies as a proof of supplier of such items as described above.	1. Authorisation certificate from Principal manufacturer 2. Purchase Order copies / Contract Copies issued by buyer 3. Bidder Invoice Copies.	
2.0 (a)	Bidder shall have adequate manufacturing facility of their own for Design, Manufacturing & Testing of items as detailed at 1.0a).	Self-certified details of their manufacturing facilities covering	

	Bidder to submit self-certified details of their manufacturing facilities covering details of plant, machinery & product profile.	details of plant, machinery & product profile	
	Alternatively Bidder can comply with Clause 2.0 (b)		
2.0 (b)	In case bidder is an Authorised Dealer/Distributor/Channel Partner of Principal Manufacturing company then Bidder must submit documentary evidences as mentioned in Cl. 2.0 a) above applicable for the Principal manufacturing company (whom they are representing in this tender).	Self-certified details of Principal manufacturing facilities covering details of plant, machinery & product profile.	
B.	FINANCIAL		
1.0	Bidder to submit audited financial annual report (Balance Sheet and Profit & Loss account) for last three consecutive years (2017-18, 2018-19, 2019-20). Alternatively a certificate issued by a practicing Chartered Accountant or Cost Accountant (with membership number and Firm Registration Number), certifying the Annual Turnover & Net worth for last three consecutive years (2017-18, 2018-19, 2019-2020) shall also be acceptable.	Balance sheets and P&L statements, OR certificate from CA	
2.0	Bidder's average annual financial turnover during the last three consecutive years (2017-18, 2018-19, 2019-20) should be at least Rs 105 Lakhs.	No separate document required. Bidder to confirm average financial T/O.	

Sr DGM (SWM) 11/120

Sr DGM (MM)

Sr DGM (CEE)

Approved By: HOD – CEE, OFE & CXX

Overall Compliance by Bidder:

We M/s _____ hereby confirm that we are complying with the PQR as elaborated above and that the supporting documents submitted are as per the required PQR.

For M/s _____

Seal and Signature

Important & Special terms of Tender :

1. Only Firm rates for each item to be quoted. No PVC clause is applicable.
2. The price bids of only techno-commercially qualified bidders shall be opened who are approved sources of ICF/RDSO for the Master Controller(Joy Stick Type) for DETC application. Bidder to provide copy of such approval with the technical offer or else bidder to forward the ICF/ RDSO approval after submission of offers. ICF /RDSO approvals received from bidders before price bid opening date shall only be considered. In case bidder is an Authorized Dealer / Distributor / Channel Partner of the Principal Manufacturer , then ICF / RDSO approval of Principal Manufacturer to be provided by the bidder for Master Controller(Joy Stick Type) for DETC application.
3. Total tender quantity of each item shall be split in two parties at final L1 rate in ratio of 65:35 (Quantity rounded off to nearest number) in case there are more than two acceptable techno-commercial offers.